

Mutual Action Plan (MAP)

Many manager's feel their job is all about action, and any time spend on planning is wasted. However, achieving the proper balance between planning and action is critical to achieving results.

*"Vision without action is merely a dream.
 Action without vision just passes the time.
 Vision with action can change the world."*
 - Joel Barker

After managers learn to take the time to communicate the **WHAT** and the **WHY**, and have included their team in the process of generating ideas to determine **HOW** the goal can be achieved, the **Mutual Action Plan** is the ideal format for making the plan a reality.

Participants will learn how to complete the MAP with their employees to increase buy-in and understanding while also increasing accountability and results.

Managers will learn how multiple strategies will contribute to the overall goal

Mutual Action Plan					
Created For:			For Period:		
Created With:			Dates Reviewed:		
WHAT (Goal):					
Strategy A:					
Tactics:	Owner	Due By	% Cont.	Notes:	
A1:					
A2:					
A3:					
Strategy B:					
Tactics:	Owner	Due By	% Cont.	Notes:	
B1:					
B2:					
B3:					
Strategy C:					
Tactics:	Owner	Due By	% Cont.	Notes:	
C1:					
C2:					
C3:					
This Map was agreed upon by:			on:		

Managers will learn how to create SMART tactics, each with an owner, Due Date, and % Contribution to the overall goal